



**CICA met with Operations Policy & Country Services (OPCS)  
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- ***The New Procurement Framework***

The main change is moving from one size fits all to a fit for purpose approach.

**Training the Bank's own staff** is one of the most important actions to be taken. The Bank trained all their staff on the new procurement framework and they are now in the process of training them a 2<sup>nd</sup> time on more detailed aspects of the framework such as Value for Money, application procedures, abnormally low tenders, ability to implement all the new options available in the framework....

**Value for Money (VfM)**: introducing Value for Money is something that worries some of the Board members. Some of them are really worried about how to deal with things like rated criteria, bringing quality factors in, and does this introduce collusion/corruption and subjectivity into the decision making process. CICA points out OPCS and Public Private Infrastructure Advisory Facility have different approaches on VfM.

Another major innovation of the framework is the **Project Procurement Strategy for Development (PPSD)**, which is "the cornerstone of the new framework". There will be a systematic analysis of all the risks and opportunities of a project to develop the right strategy and the right choice of method. The Bank wants to emphasize more on **building capacity in the countries**. CICA wonders about the cost of the trainings and if resources will be found with the constitution of the Multi-Donor Trust Fund through the Global Procurement Partnership Facility (GPPF).

There are other aspects that are important like the **Alternative Procurement Arrangements (APA)**. One aspect of it is the ability to rely on other multilaterals and other international financial institutions procedures. The other aspect is the **reliance on the procedures of a well performing agency**. The Bank wants to reassure and insists the well performing agencies will be strategically selected and very closely monitored.

The **sustainable procurement** is another important innovation: it was a divisive topic during the consultation and there were significantly different positions going from complete support to strong opposition. Some countries did not feel they - or their industry - are ready. They finally reached a compromise through Value for Money to begin introducing some of the important aspects. "You can start from good specifications all the way to criteria that look at aspects that are really efficiency cost like financial risk like fuel consumption, energy consumption, the reputational risk and impact that certain practices have on the client".

- ***Calendar***

The new procurement framework starts on the next 1<sup>st</sup> of July. All the documentation is being finalized at the moment; the documents should start to be released on the Bank's website in the next 3-4 weeks.

A first phase is primarily to ensure consistency of the changes and the ability to implement those changes. Then the Bank will consider a further modernization of the bidding documents which will be a phase of intense discussion and consultation. It was not clarified who will be the stakeholders of this consultation.

The Bank will be reporting with progress every 12 months and they will be seeking CICA's and EIC's feedback.