

Tokyo
Japan
June 12th-2017

Japanese Construction Industry and Overseas Activities



Yoshihiro YAMAGUCHI
Chief Executive Director, COO

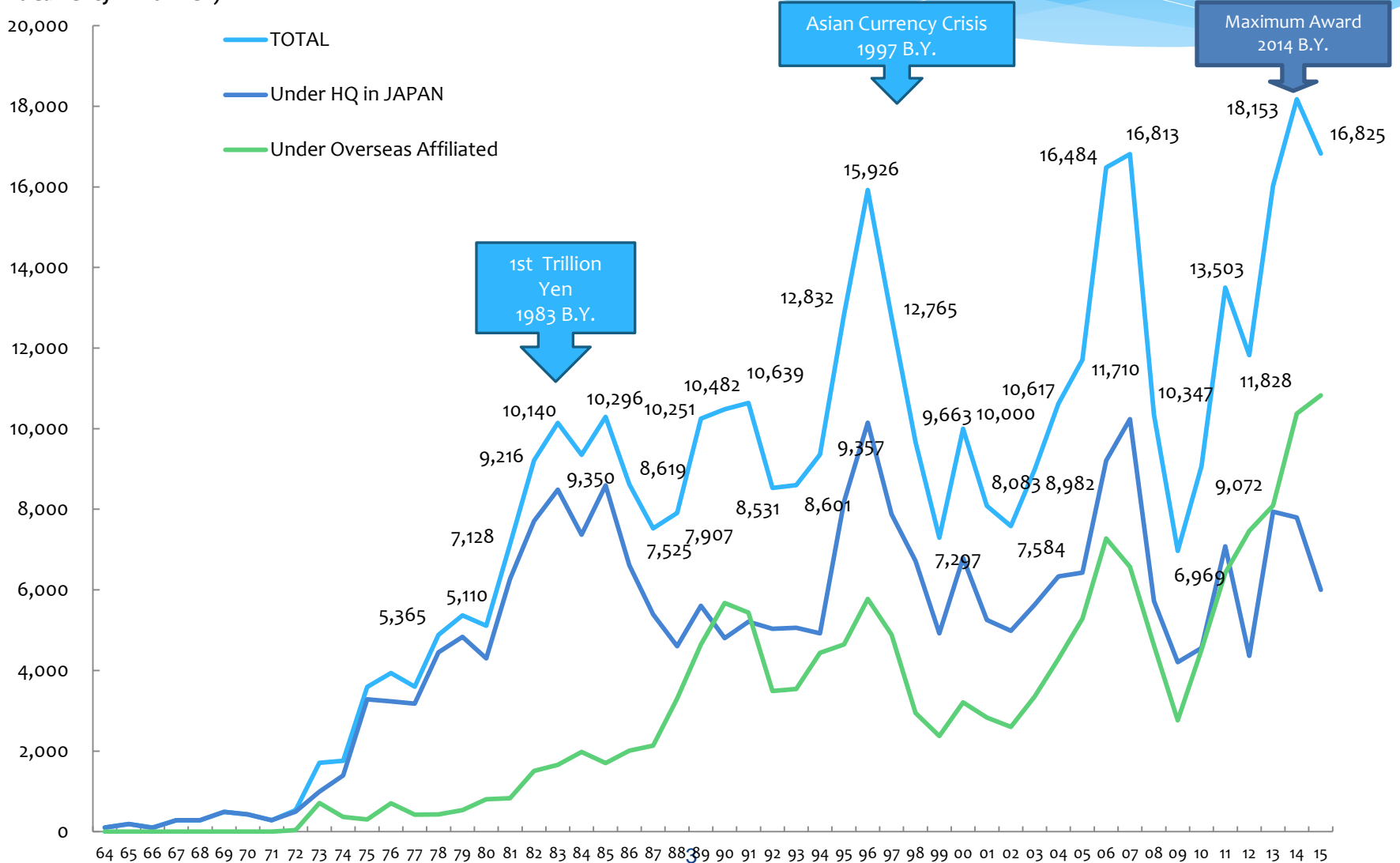


1. Overseas Activities of Japanese Contractors

1. Overseas Activities of Japanese Contractors

Overseas Construction Contracts (1963 - 2015, 16 1st Half)

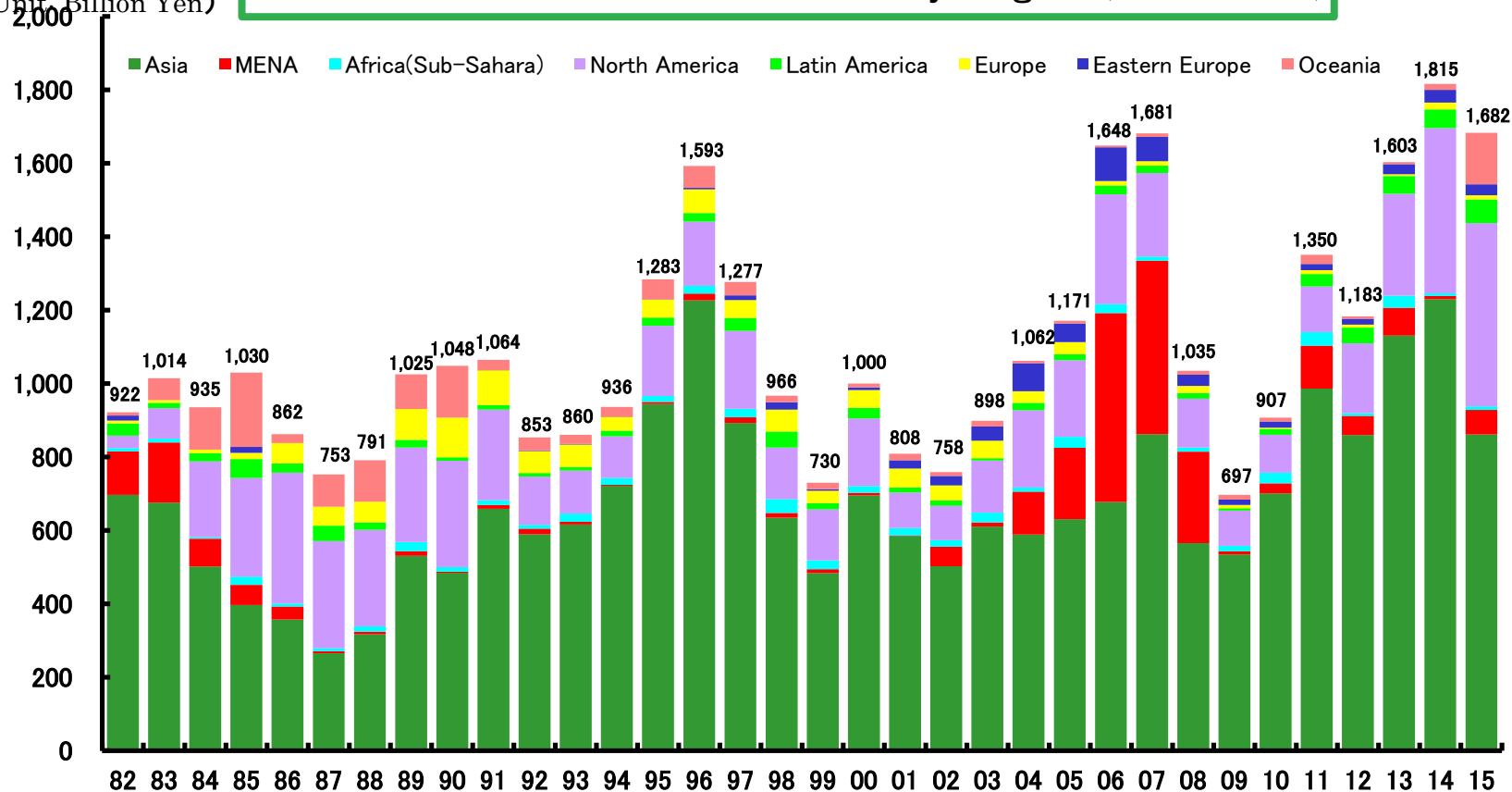
(Unit: Currency Million Yen)



2. Overseas Activities of Japanese Contractors

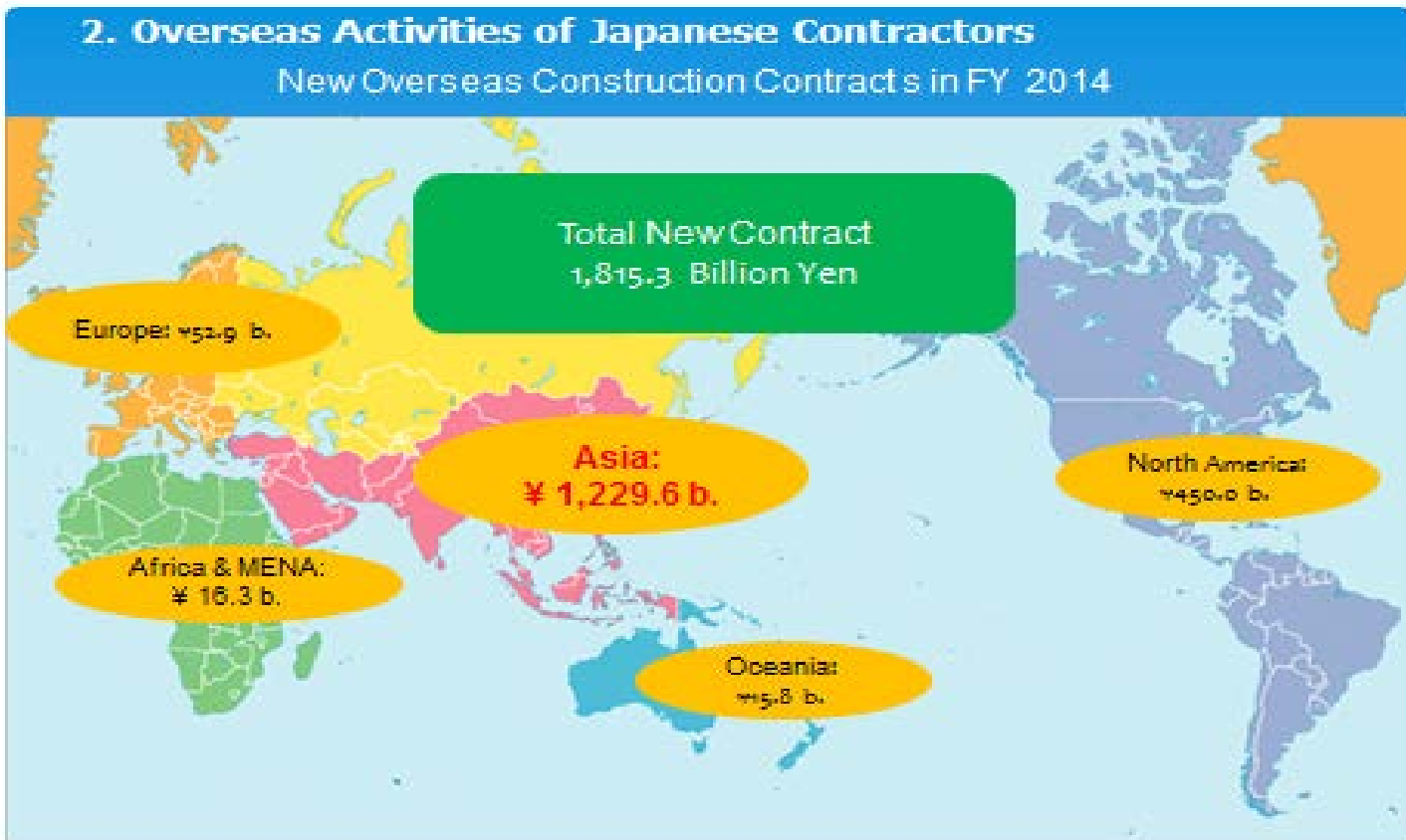
Overseas Construction Contracts by Region (1982–2015)

(Unit: Billion Yen)



3. Overseas Activities of Japanese Contractors

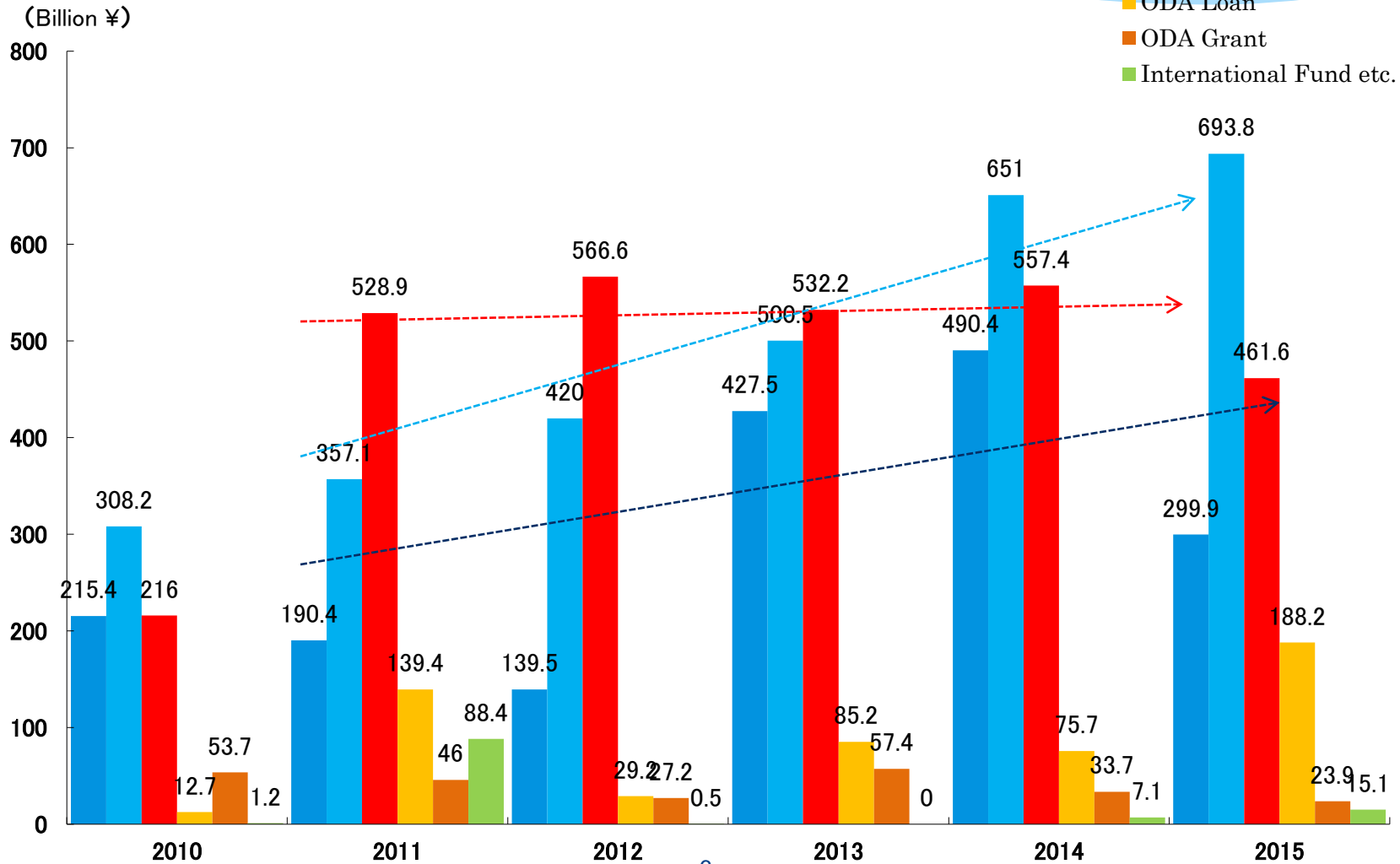
New Overseas Construction Contracts in FY 2014



4. Overseas Activities of Japanese Contractors

Overseas Construction Contracts (Fund, Ownership)

- Public(Own Fund)
- Private(Local)
- Private(Japan)
- ODA Loan
- ODA Grant
- International Fund etc.

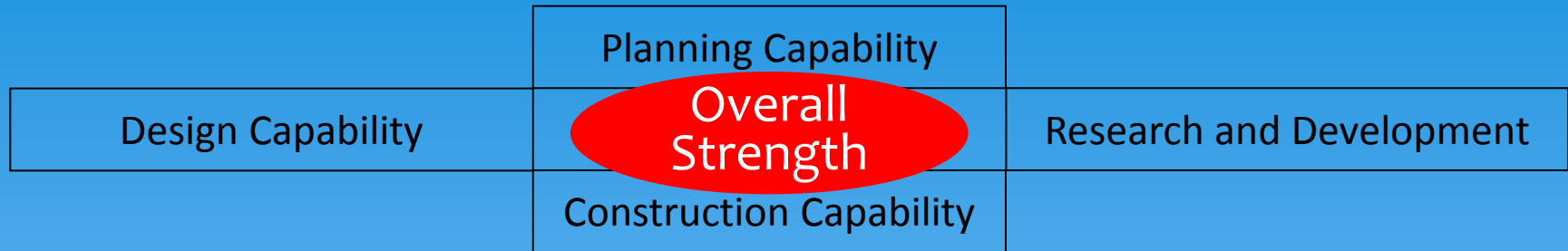




2. Strength and Major Directions of Overseas Activities of the Japanese Construction Industry

1. Strength of Japanese Construction Industry

“Overall Strength”



- 1 High Technology**
- 2 High Quality**
- 3 Completion on Time**

Responding to Diverse Needs of Client

Demonstrated by many projects in the world Construction of...

- ① Community Building, Infrastructure
- ② Traditional Culture, Environmental Infrastructure
- ③ High-rise Building, Large-scale Infrastructure

2 Direction of Overseas Construction Japanese Construction Companies

1. LOCALIZATION

2. GLOBALIZATION

3. DIVERSIFICATION



**4. LINKAGE, COOPERATION
and NEGOTIATION**



5. “TRUST and CREDIBILITY”



Thank you!

OCAJI