



Confederation of International Contractors' Associations



N° 1210 – Season's Greetings 2011

N.B.: CICA News is interactive ("ctrl + click" to access some documents available online on the CICA website – only with Members' Access).

October 21, 2011 (hosted by the French Federation of Construction – FNTP)

CICA Events in Paris

Paris Board Meeting

Main topics discussed:

- Special focus on CICA Papers & Proposals: Combining funding and technical assistance for the private sector in Multilateral Development Banks' projects, [Practical recommendations on Corporate Social Responsibility \(CSR\) for construction companies](#), [CICA Contribution to G20/B20](#), Guidelines on "Abnormally Low Tenders".
- Follow-up on CICA Working Groups: PPP, Well Prepared Project (WPP), Legal, Sustainable Business.
- Next CICA Board Meeting: date and venue to be determined.

Roundtables on G20/B20 and ISO 26000

- Roundtable on "Proposals from the Construction Industry to G20 (France 2011 – Mexico 2012)" (*Speaker: Philippe GAUTIER, Director, MEDEF International – B20 Liaison Officer*)
- Roundtable on "ISO 26000 & Construction Industry" (*Speaker: Pierre MAZEAU, CSR Manager, EDF*)
⇒ [Presentation of P. MAZEAU \(EDF\) on ISO 26000](#)

Documentation

"ctrl + click" to access the [Board Documentation](#) available online (only with Members' Access).

October 7 & 11, 2011

MDBs' Heads of Procurement (HOP)- CICA-FIDIC Meetings in Paris and Luxembourg

Participants: CICA President Daniel TARDY (Paris Meeting only); CICA Past President Manuel R. VALLARINO Q.; Michel DEMARRE, President, European International Contractors (EIC); Frank KEHLENBACH, Director, EIC; Fernando LAGO, Representative, Inter-American Federation of the Construction Industry (FIIC); CICA DG Roger FISZELSON; CICA ADG Philippe LACOSTE.

CICA-HOP Paris Meeting (October 7, 2011):

CICA-HOP [Final Report](#) available on CICA website.

- ⇒ Well Prepared Project (WPP) is welcome: to present in the form of guidelines or best practices
- ⇒ WB HOP will submit for consultation to CICA Legal WG the updated civil law version of the WB Procurement Guidelines by the end of 2011
- ⇒ HOP wish:
 - to continue discussing topics which go beyond the usual contract matters (mainly development issues)
 - to draw later on the lessons of the recent implementation of the MDB Harmonized Major Works Contract (MPD)
 - a larger involvement of emerging countries (e.g., China and India).

HOPs-CICA-FIDIC Luxembourg Meeting (October 11, 2011):

Hosted by the European Investment Bank.

[CICA Report](#) available on CICA website.



⇒ HOP are not prepared to make further amendments to the MPD (in particular on the issue of MPD Clause 15.6 on anti-corruption).

Cannes, November 3-4, 2011

G20/B20



The G20 Business Summit (B20) was held in Cannes on November 3-4, 2011.

It was reported during the CICA Board Meeting of October 21, 2011 in Paris that **CICA proposals were adopted in the B20 Recommendations, and later in the B20 Report.** CICA was able to contribute on the following key issues:

- Inclusion of the Well Prepared Project (WPP)
- Pricing of Corporate Social Responsibility (CSR) in contracts
- Development of infrastructures: major African infrastructures program
- Fight against corruption (increasing the tools available for Contractors to resist)

In 2012, Mexico will be at the heart of the resolutions taken during the French presidency, as all the measures approved by the G20 and B20 Summits will have to be implemented during the G20 Mexican Presidency in 2012.

In view of the G20 Mexican Presidency in 2012, the Board agreed that FIIC, supported by CICA Management, will be invited to actively engage in the process and further convey CICA topics of interest to the next G20/B20 agendas.

[G20/B20 Report and declarations](#)

Technical Assistance for SMEs in MDBs' financed projects

CICA prepared a [Study](#) on the identification of technical assistance's possibilities provided by MDBs and bilateral Aid Agencies in their financed projects for SMEs' capacity building (financial, management, training of workers, etc).

Nevertheless, it was difficult to get the exact data and CICA was informed by MDBs that only a detailed analysis on a project by project basis would provide an accurate picture of the level of funding of technical assistance in MDB projects.

CICA Discussion on Guidelines on Abnormally Low Tenders

At the national level, the French Ministry of Finance & Economy, influenced by FNTP, released in July 2011 a "fact sheet" dedicated to the detection and treatment of Abnormally Low Tenders. These guidelines, translated and detailed in the working document on [Guidelines on "Abnormally Low Tenders"](#), are only "food for thought" for CICA and its Member-Federations which are particularly affected by distortions of competition in their regions.

In order to support fair competition on a level playing field on global construction markets, the global construction industry discusses to submit possible proposals relating to the development of criteria of detection and treatment of Abnormally Low Tenders. These proposals could as well make up a support for the own positions of our member-Federations in their regions and/or countries, functions of their particularities.

Events since July 2011

("ctrl + click" on the following events for more information when available)

CAPAC 50th Anniversary/FIIC-ORDECCCAC-CICA Meetings (Panama, September 13-16, 2011)

Participant: CICA President Daniel TARDY

- ⇒ [Re-election of CICA Past President Manuel R. VALLARINO Q. as FIIC President.](#)
- ⇒ [CICA Reports on CICA activities and Green Economy for FIIC Board Meeting of Sept. 14-15, 2011](#)
- ⇒ [Presentation of Fernando LAGO on “Infrastructure & Cities”](#)

CHINCA-EIC-CICA Meeting (Berlin, September 22, 2011)

Participants: CICA President Daniel TARDY and CICA DG Roger FISZELSON

- ⇒ Chinese infrastructure markets remain closed for foreign companies
- ⇒ Chinese willingness of co-operation with non Chinese companies in third countries
- ⇒ [Summary](#) of [EIC Minutes](#) and [List of Participants](#) of the Meeting.

FIDIC Annual Conference (Davos, October 2-5, 2011)

Participant: CICA DG Roger FISZELSON

- ⇒ Follow-up Meeting with MDBs, CICA, FIDIC, BWI on the MDB Harmonized Major Works (Construction) Contract Conference (Brussels, January 27-28, 2011): finalizing [FIDIC Report and Recommendations](#).

EIC General Assembly and Workshop on “High-Quality Standards and Fair Competition for Africa’s Infrastructure Projects” (Paris, October 27-28, 2011)

Participants: CICA President Daniel TARDY, CICA DG Roger FISZELSON, CICA ADG Philippe LACOSTE and CICA Intern Vita BAUBINAITE

- ⇒ [CICA Report](#) on the event.
- ⇒ [General Assembly and Workshop presentations](#) available on EIC website.

Presentation of World Bank “DOING BUSINESS 2012” Report (Paris, November 16, 2011)

Participants: CICA ADG Philippe LACOSTE and CICA Intern Vita BAUBINAITE

- ⇒ The [“Doing Business” Report](#), annually published by the World Bank Group, provides objective measures of business regulations and their enforcement across 183 economies and selected cities at the subnational and regional level.
- ⇒ [CICA Report](#) on “Doing Business 2012”.

4th High-Level Forum on Aid Effectiveness (Busan, South Korea, November 29 – December 1, 2011)

Participant: CICA DG Roger FISZELSON

- ⇒ [Busan Partnership for Effective Development Co-operation \(Busan, December 1, 2011\)](#)
An analysis of the scope of this statement for the construction industry and actions to protect companies will be conducted in the coming weeks.
- ⇒ [Speech of Hillary Clinton in Busan on Nov. 30, 2011](#)

CICA Working Groups

PPP Working Group (PPP WG)

Team Leader: Vincent PIRON, ex Business Development Director – VINCI Concessions.

- ⇒ CICA PPP WG’s Drafting Committee is finalizing the drafting of the VADEMECUM on the Conditions of Success of PPPs.
- ⇒ CICA PPP WG will present the VADEMECUM at the Business Forum of the PPP DAYS 2012 (jointly hosted by the United Nations Economic Commission for Europe (UNECE), World Bank Institute and ADB – Geneva, February 21-24, 2012).

Well Prepared Project Working Group (WPP WG)

Chairman: Michel DEMARRE, EIC President.

- ⇒ Discussion in progress on the Terms of Reference of the WPP WG with the World Road Association (PIARC).

■ Legal Working Group (WPP WG)

Appointment of new Team Leader: *Brahim MOUELHI, COLAS Legal Director.*

- ⇒ 1st subject of work: Review of the Updated World Bank Standard Bidding Document for Procurement of Works – Civil Law (March 2007), to be submitted by the World Bank to CICA for consultation by the end of the calendar year 2011.

■ Sustainable Business Working Group

Chairman: *Paulo SIMAO, CICA Vice President.*

- ⇒ In liaison with CICA VP Paulo SIMAO, participation of CICA Management in the ICC Green Economy Task Force, and follow-up on the works of UNEP and OECD on Green Economy.
- ⇒ Agreement of CICA Board to follow-up on the proposal of CICA VP Paulo SIMAO to organize a **CICA Side Event on “Sustainable Construction”** during [Rio+20 Conference on Sustainable Development \(Rio de Janeiro, June 20-22, 2012\)](#), with the support of the Inter-American Federation of the Construction Industry and the Brazilian Chamber of Construction (CBIC) => [CICA letters](#) sent to Rio+20 Organizers, signed by CICA President Daniel TARDY, FIIC President Manuel R. VALLARINO Q. and CICA VP Paulo SIMAO.
- ⇒ CICA contribution of September 9, 2011 to the “zero draft” of Rio+20 Conference: request for Pricing of CSR in Contracts.

Upcoming Events

- CICA Visit to AfDB (Tunis, 1st Semester 2012 – TBD): discussion in progress.
- CICA Visit to WB and laDB in Washington (March 7-10, 2012 – TBC)
 - ⇒ *Proposed topics of discussion: Well Prepared Project (WPP), PPP, Capacity Building, Improvement of local SMEs' participation in projects financed by WB and laDB, Green Economy.*
- CICA Participation in [“PPP Days 2012”](#) (jointly hosted by the United Nations Economic Commission for Europe (UNECE), World Bank Institute and ADB – Geneva, February 21-24, 2012)
- CICA Board Meeting B#53: date to be determined.

What's New on www.cica.net?

(ctrl + click to access the following documents)

- [Documentation – CICA Board Meeting B#52 \(Paris, October 21, 2011\)](#)
- [World Bank Guidelines on Procurement of Goods, Works, and Non-Consulting Services](#)
- [World Bank Guidelines on Selection and Employment of Consultants](#)
- [G20/B20 Report and declarations](#)
- [New UNCITRAL Model Law on Public Procurement \(July 1, 2011\)](#)
- [Paper on China-ASEAN Cooperation: 1991-2011](#)

News from the Regional Federations

October 4, 2011

FIEC- European Contractors push for necessary investments

Coming out of a meeting with the Secretary General of the Union for the Mediterranean, Youssef Amrani, FIEC President Luisa Todini and Vice-President Néstor Turró (Spanish Construction Federation) were very positive: "It is good to meet institutional leaders with whom we share the same vision concerning the importance of investing in infrastructure of all kind for positive economic, environmental and social developments for citizens and business, in particular SMEs." This meeting was the follow-up of earlier meetings Luisa Todini and FIC-President Michel Démarre have had in Paris earlier this



year with the CEOs of special funds created in favour of infrastructure, the "Marguerite Fund" and the "InfraMed Infrastructure Fund".

"In this crisis," continue Luisa Todini and Nestor Turro, "it is of fundamental importance to ensure sound development by investing into energy, transport and environmental infrastructures, as well as in energy efficient buildings. The collaboration of the EU and the Mediterranean partner countries is very timely and has the potential for success, provided the political ambitions and the financial means are put into harmony."

In conclusion, Luisa Todini and Néstor Turró assured Youssef Amrani that the European contractors, both FIEC and EIC, stand ready for contributing their experience and specific know-how to achieving tangible progress in this ambitious project.



From left to right : Ulrich Paetzold (FIEC Director General), Yigit Alpogon (UfM Deputy Secretary General for Transport & Urban Development), Luisa Todini (FIEC President), Youssef Amrani (UfM Secretary General), Néstor Turró (FIEC Vice-President for MEDA issues), Maria Ángeles Asenjo (Director International Department of CNC)

FIEC website: www.fiec.eu

September 15, 2011

FIIC – FIIC LXV Board Meeting in Panama

On September 15, 2011, the Inter-American Federation of the Construction Industry (FIIC) held its Board Meeting LXV in the city of Panama, with the participation of CICA President Daniel TARDY.

The meeting elected the new Executive Committee for the biennium FIIC 2011 - 2013, which will be as follows:

| | |
|----------------------|-------------------------------------|
| President: | Mr. Manuel R. Vallarino Q. (Panama) |
| 1st. Vice President: | Mr. Juan Ignacio Silva (Chile) |
| 2nd Vice President: | Mr. Walter Piazza (Peru) |
| Secretary General: | Mr. Ricardo Platt (Mexico) |

The takeover was held on November 7 in the city of Lima, Peru, so that from this date the committee was formally established.

FIIC website: www.fiic.la

August 2011

AGC – In Memoriam CICA and AGC Past President Richard E. HALL (1917-2011)

CICA had the deepest regret to announce the passing away of Richard E.HALL, Past President of CICA and the Associated General Contractors of America (AGC), on August



24, 2011. Mr. Hall was a strong and passionate supporter of the construction industry, and his many years of dedicated effort were undoubtedly of considerable value to the industry.

For more information on Richard E.HALL, please visit the CICA website:
<http://www.cicanet.com/index.php/members-access/eco-news/130-in-memoriam-richard-e-hall-cica-past-president-1917-2011>

CCA website: www.cca-acc.com

Friends of CICA

⇒ **August 2011 NEW “Silver” Subscription:** warmest welcome to the [Construction Federation](#) (Belgium)

”ctrl + click” to be connected: [Become a Friend of CICA](#)

