



Confederation of International Contractors' Associations



Photo at the press conference of the International Infrastructure Investment & Construction Forum (Beijing, May 26-27, 2011): Rogelio L. Singson, Secretary of Department of Public Works and Highways of the Philippines, CICA President Daniel Tardy, Kwan Foh Kwai, President of Master Builders Associations Malaysia, and CHINCA Chairman Diao Chunhe.

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## Events since April 2011

("ctrl + click" on the following events for more information when available)

### UNEP 2011 Business and Industry Global Dialogue, co-organized with ICC (Paris, April 11-12, 2011)

Participants: CICA VP Paulo SIMAO, Philippe LACOSTE

[Report](#) on the UNEP Business and Industry Global Dialogue on "Strengthening the role of the private sector in the transition to a Resource Efficient and Green Economy: on the road to Rio+20", and the meeting of CICA VP Paulo SIMAO with Curt GARRIGAN (UNEP).

May 25-28, 2011 in Beijing

### CICA at 2<sup>nd</sup> CHINCA's International Infrastructure Investment & Construction Forum (Beijing, May 26-27, 2011)

CICA President Daniel TARDY visited CHINCA in Beijing and attended the 2nd International Infrastructure Investment & Construction Forum from May 25 to 28, 2011.

He delivered a speech as Keynote Speaker on "Risk Management in Infrastructure Investments" on the first day, gave a presentation of CICA to IICF on the second day and attended the press conference (see photo above).

1000 participants attended IICF, including around 800 Chinese, 50 from other Asian countries, 50 Russians, and 20 Africans (essentially from Ghana).

The following documents are available on CICA website (only with Members' Access):

- [Presentation of CICA President Daniel TARDY on "Risk Management in Infrastructure Investments"](#)
- [Report of CICA President Daniel TARDY on the 2nd International Infrastructure Investment & Construction Forum \(IICF 2011\)](#)
- [List of Participants of IICF 2011](#)
- [Business Cards from IICF 2011](#)

### 9<sup>th</sup> FEMIP Conference on "Mediterranean Infrastructure Challenge: The Potential of PPPs" (Casablanca, May 30, 2011)

Participant: Roger Fiszelson

[Conclusions](#) of 9<sup>th</sup> FEMIP Conference.

⇒ Meeting on May 30 in Rabat of CICA DG Roger Fiszelson and Abdelhaq Laraïchi, Vice President, African Federation for Construction Contractors Associations (AFCCA).

June 6-10, 2011 in Lisbon

### CICA at African Development Bank's Annual Meetings (Lisbon, June 6-10, 2011)

Participant: Philippe LACOSTE

CICA's participation was an opportunity:

- to reinforce our links with the various Departments of the Bank;
- to promote and develop the participation of member companies of CICA in AfDB tenders;
- to collect practical information for SMEs, other than European, on projects financed by AfDB and of interest to our members.

The following documents on the AfDB Annual Meetings are available on CICA website (only with Members' Access): [Report](#) (you will also find included in this Report the link to key documents, delivered or presented to the participants, and available online on the AfDB website - program, presentations, papers, etc) and [List of Participants](#) .

We agreed to organize a CICA mission in Tunis, the headquarters of the Bank, in the second semester of 2011. *CICA Regional Federations are invited to make any comments on the [Draft Agenda](#) submitted to AfDB for discussion.*

### **FIEC Annual Congress in Sofia (June 16-18, 2011)**

*Participants: Daniel TARDY, Roger FISZELSON, FIIC President Martin CARRIQUIRY, CICA Past President Manuel VALLARINO*

For more information, see page 3 in "News from Regional Federations".

### **ICC Task Force on Public Procurement Meeting (Brussels, June 29, 2011)**

*Participant: Philippe LACOSTE*

Report to be posted shortly on CICA website.

⇒ *ICC Public Procurement Task Force supports CICA's concerns on the fight against corruption in MDBs' procurement standard documents and requests the additional support of the ICC Anti-Corruption (in progress).*

## **CICA Working Groups**

### **■ PPP Working Group (PPP WG)**

Team Leader: Vincent PIRON, ex Business Development Director – VINCI Concessions.

⇒ *CICA PPP WG is currently drafting the VADEMECUM on the Conditions of Success of PPPs.*

### **■ Well Prepared Project Working Group (WPP WG)**

Chairman: Michel DEMARRE, EIC President.

⇒ *Discussion in progress on the Terms of Reference of the WPP WG with the World Road Association (PIARC).*

### **■ Sustainable Business Working Group**

Chairman: CICA VP Paulo SIMAO.

⇒ *Participation of CICA VP Paulo SIMAO in the above mentioned UNEP 2011 Business and Industry Global Dialogue on "Strengthening the role of the private sector in the transition to a Resource Efficient and Green Economy: on the road to Rio+20" (Paris, April 11-12, 2011).*

### **■ Legal Working Group**

Team Leader: vacant position since the departure of Jérôme BENET (SOGEA-SATOM) in April 2010.

⇒ *CICA has launched a call for applications: COLAS Company expressed its interest to provide a possible expert for this position (discussion in progress).*

## **Upcoming Events**

- FIIC Board of Directors' Meeting & 50<sup>th</sup> Anniversary of the [Construction Chamber of Panama \(CAPAC\)](#) – Panama, September 14-16, 2011  
*Participant: Daniel TARDY will attend at the invitation of CAPAC.*

- G20 – High Council for the Infrastructures, chaired by Tidjane THIAM, President of Prudential (date to be determined)

- CICA Meeting with Bernard BECQ, WB Head of Procurement (Paris, October 7, 2011)

- MDBs' Heads of Procurement (HoPs)-CICA-FIDIC Meeting (Luxembourg, week of October 10, 2011 – to be determined)

- CICA Board Meeting B#52 (Paris, October 20-21, 2011)

- CICA Visit to AfDB (Tunis, 2<sup>nd</sup> Semester 2011)



## What's New on [www.cica.net](http://www.cica.net)?

You will find the following information available on CICA website (only with Members' Access):

- ✓ [Economic News from December 2010 \(collected by SEFI\)](#)
- ✓ [Infrastructure 2011 - A Strategic Priority \(Ernst & Young Publication\)](#)
- ✓ [EU Funds in Central and Eastern Europe - Progress Report 2007-10 \(KPMG Publication\)](#)
- ✓ [CICA Statistics on World Bank](#)
- ✓ [CICA Statistics on Asian Development Bank](#)
- ✓ [CICA Statistics on Islamic Development Bank](#)

**CICA Statistics** – Based on a study from Intern Alioune TOURE detailing the **statistics regarding construction projects financed by Multilateral Development Banks** (for the time being only WB, ADB and IsDB). These statistics have been established according to data's provided by the MDBs. We can observe from them the evolution in financing for Infrastructure, especially in Energy-Transport- ICT-Water, in order to measure the stake of the construction industry.

⇒ *Feel free to make any comments on these graphics.*

## News from the Regional Federations

June 17, 2011 in Sofia

### **FIEC General Assembly – “Construction says “YES to fair competition on a level playing field and “NO” to third country state aid”**

"We have to put an end to unfair competition by state-owned and state-aided enterprises across the globe" FIEC President Luisa Todini declared following the unanimous adoption of the FIEC/ EIC appeal by the FIEC General Assembly in Sofia today.

"Examples, such as the Chinese contractor COVEC in the case of the A2 motorway in Poland clearly demonstrate the negative effects of such practice, both for the competitors, the contracting authority and finally the general public who lose out the most". Referring to the cancelled COVEC contract, Todini continued, "the EU and national politicians must ensure that another disaster like this does not happen again. I hope it has been shown once and for all that the race to the bottom on price does not deliver the best deal for taxpayers and will not lead to the kind of construction industry, fit for the future, that we want to have in Europe". She ended by saying "The European construction industry has submitted specific and realistic proposals relating to "abnormally low tenders" and third country "state aid" and expects politicians and local procurement authorities to act on them."

Joining the FIEC President, Michel Démarre, President of EIC, added the international perspective. "European international contractors are unable to compete with state-owned and state-aided construction firms on world markets, such as Africa, because they cannot possibly match the financing possibilities of such state-run bodies. Furthermore, the government procurement markets of some countries are practically closed for our enterprises, whereas the EU Internal Market is effectively wide open, even for unfair competition."

Todini and Démarre were united on the question of a level playing field on global construction markets: "We are firmly opposed to protectionism and in favour of fair competition on symmetrically open markets" they stated. "However, other parties must play by the same rules. The interests of exporting industries to countries like China should not prevent the EU from defending a sector that is of strategic importance for the Union's future competitiveness as well as one that will be on the front line in responding to the challenge of climate change and energy security".

Concluding, Todini welcomed the recent Resolution of the European Parliament, the Opinion of the European Social and Economic Committee and on-going consultations with the European Commission. "These current initiatives show that the message we have been sending out for almost two years now is beginning to be heard. We are particularly grateful for the support expressed for our action and positions by MEP Raffaele Baldassarre and our Social Partner's Secretary General Sam Hägglund. The European contractors, both FIEC



and EIC, offer their experience and cooperation in securing a global level playing field based on fair competition, symmetry and reciprocity. The long term sustainable development of the EU, its citizens, workers and business depends on it."



Photo: FIEC President Luisa Todini at the FIEC Congress in Sofia on "Fair Competition on Open Markets" (June 17, 2011)

FIEC website: [www.fiec.eu](http://www.fiec.eu)

September 15, 2011

### **FIIC – LXV Board Meeting in Panama**

The Inter-American Federation of the Construction Industry (FIIC) will hold on September 15, 2011 its LXV Board of Directors' Meeting in Panama, Republic of Panama, and extend a warm invitation to all its members' members to participate in this event, which will join the celebration of the 50<sup>th</sup> Anniversary of the [Construction Chamber of Panama \(CAPAC\)](#), which will be its host.

FIIC website: [www.fiic.la](http://www.fiic.la)



## **News from the Friends of CICA**

March, 2011

### **CCA to promote trade reciprocity**

The Board of Directors of the Canadian Construction Association (CCA) passed the following resolution at its meeting in March 2011:

"Reciprocity is paramount to the establishment and maintenance of a free flowing international system of trade, both in terms of goods as well as services. CCA supports international free trade agreements, including provisions respecting government procurement.

In this context, CCA supports the equal opportunity and access to government procured or government funded infrastructure development and/or construction opportunities for foreign firms operating in Canada, *provided reciprocal access is granted to Canadian firms in the respective foreign country.*" (emphasis added)

CCA website: [www.cca-acc.com](http://www.cca-acc.com)



June 16, 2011

### **KRAKBAU Award "Eagle of the Polish Business"**

On 16th June 2011, Krakbau was awarded with the "Eagle of the Polish Business" title and diploma as well as was given the second place in category of construction on the German market for the last twenty years. The project was organized by foundation of Lech Walesa Institute in connection with XX anniversary of signing of the agreement on mutual cooperation between Poland and Germany. The ceremony took place in Gdansk and the diploma was handed by the President Lech Walesa's wife Danuta (see photo below). The award is a great success for Krakbau.



*Photo : Krakbau awarded « Eagle of the Polish Business » by President Lech Walesa's wife Danuta (Foundation of Lech Walesa Institute) in Gdansk on June 16, 2011.*

